
A

1	2020	7				
			9.76%	11.34%	23.26%	26.1%
	1				2020	2021
					2	
					3	

2020

2 2020

2020 6	32,391.91	2019 6
13,170.64	2020 12 31	27,025.89
2019 12 31	14,811.38	

		2021 1-3	2020	2019	2018
		38.40%	27.21%	29.92%	22.52%
	002424.SZ	56.21%	48.72%	54.50%	50.69%
	600572.SH	19.64%	14.55%	17.46%	19.24%

2020

2020

2020 6 2020 12

2020 2021

2020

	3,170.90	11.04%
	1,522.60	5.30%
	1,211.37	4.22%
	1,024.50	3.57%
	798.34	2.78%
	7,727.71	26.91%

2021 7 31 2020

2020	28,723.99
2021 7 31	20,186.99
	70.28%

2021

2018 2021 3

	2021	3	31	2020	12	31	2019	12	31	2018	12	31
	32,797.41		96.20%	27,430.92		95.50%	15,089.72		96.04%	9,818.23		96.04%
	1,090.18		3.20%	956.32		3.33%	449.73		2.86%	290.57		2.86%
	124.01		0.36%	211.67		0.74%	142.77		0.91%	30.80		0.91%
	81.81		0.24%	125.08		0.44%	29.75		0.19%	4.60		0.19%
	34,093.41		100.00%	28,723.99		100.00%	15,711.97		100.00%	10,144.21		100.00%

[illegible]

	2021 3 31		2020 12 31		2019 12 31		2018 12 31	
	32,200.70	94.45%	27,025.89	94.09%	14,811.38	94.27%	9,604.24	94.68%
	1,892.71	5.55%	1,698.10	5.91%	900.60	5.73%	539.97	5.32%
	34,093.41	100.00%	28,723.99	100.00%	15,711.98	100.00%	10,144.21	100.00%

A number line from 0 to 10. Below the line, the numbers 6, 6, 1, 2, 2, 3, 3, 4, 4, 5, and 5 are placed at their respective positions.

		6	6 1	1 2	2 3	3 4	4 5	5
	600572.SH	1%	3%	15%	40%	100%	100%	100%
	002737.SZ	5%	5%	10%	30%	50%	80%	100%
	603669.SH	5%	5%	20%	50%	100%	100%	100%
	300584.SZ	5%	10%	30%	50%	80%	100%	100%
	002437.SZ	0.5%	0.5%	5%	20%	50%	80%	100%
	300006.SZ	5%	5%	10%	20%	40%	80%	100%
		5%	5%	10%	50%	100%	100%	100%

Wind

1

2

3

4

1

2

2	16887.90	15087.67	18599.06
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21862.54 2020

2020	2021	3
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16887.90 15087.67 18599.06

15087.67	18599.06
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18599.06

1 2

2

3

	2021 3 31
--	-----------

	15,227.37	139.69	15,087.67	100.00%
	2018 12 31			
	9,173.80	48.66	9,125.14	54.04%
	1,044.49	-	1,044.49	6.18%
	6,806.92	88.65	6,718.27	39.78%
	17,025.22	137.31	16,887.90	100.00%

	2021 3		2020		2019		2018
	11,148.14	1,620.23	9,527.91	1,131.26	8,396.65	-777.15	9,173.80
	1,437.64	35.56	1,402.08	-123.27	1,525.35	480.86	1,044.49
	9,348.74	1,607.68	7,741.06	2,435.69	5,305.37	-1,501.55	6,806.92
	21,934.52	3,263.48	18,671.04	3,443.67	15,227.37	-1,797.85	17,025.22

2020 12 31	2019 12 31	3,443.67
22.62%	2019 12 31	
1,131.26	2,435.69	13.47%
	2020	22.62%
11.04%	2020	
	2020	
	2020	
2021 3 31	2020 12 31	3,263.48
17.48%	2021 3	

2

137.31 139.69 71.97

71.97

	2021 3 31	2020 12 31	2019 12 31	2018 12 31
	0.94	0.94	7.65	48.66
	71.03	71.03	132.04	88.65
	71.97	71.97	139.69	137.31

2021 3 31 2020 12 31 2019 12 31 2018 12 31

	2021 3 31		2020 12 31		2019 12 31		2018 12 31	
3	76.43	0.35%	46.76	0.25%	2.26	0.01%	3.64	0.02%
	0.25	0.00%	-	-	-	-	0.47	0.00%
	76.18	0.35%	46.76	0.25%	2.27	0.01%	3.17	0.02%
	-	-	-	-	-	-	-	-
	21,934.52	100.00%	18,671.04	100.00%	15,227.37	100.00%	17,025.22	100.00%

2019

1-2

2018

2

2

2%

	2-3	2-3	2-3	3-5

132.05 71.94

	2021 3 31		2020 12 31		2019 12 31		2018 12 31	
1	71.94	100.00%	71.94	100.00%	80.85	61.23%	111.71	95.36%
	0.91	1.26%	0.91	1.26%	-	-	23.31	19.90%
	71.03	98.74%	71.03	98.74%	80.85	61.23%	88.40	75.46%
1-2	-	-	-	-	51.20	38.77%	5.44	4.64%
	-	-	-	-	-	-	5.19	4.43%
	-	-	-	-	51.20	38.77%	0.25	0.21%
	71.94	100.00%	71.94	100.00%	132.05	100.00%	117.15	100.00%

2018 12 31 2019 12 31 2020 12 31

2 21.55 53.24 305.17

2

2

2

3-5

2018 12 31 2019

12 31 2020 12 31 2 20.15

7.65 0.04

2021 3 31 2020

	2021 3 31	2020 12 31	2019 12 31	2018 12 31
	0.04 100.00%	0.04 100.00%	7.65 100.00%	20.15 100.00%
	- -	- -	- -	- -

1

	2021 3 31	2020 12 31		2020 12 31		2018 12 31
1	529.86 4.75%	1	583.14 6.12%			
2	258.63 2.32%	2	361.30 3.79%			
3	234.15 2.10%	3	353.74 3.71%			
4	212.47 1.91%	4	349.80 3.67%			
5	181.28 1.63%	5	313.71 3.29%			
6	173.01 1.55%	6	268.29 2.82%			
7	135.93 1.22%	7	201.71 2.12%			
8	134.23 1.20%	8	196.45 2.06%			
9	106.53 0.96%	9	172.98 1.82%			
10	97.13 0.87%	10	170.49 1.79%			
	2,063.22 18.51%		2,971.61 31.19%			
	2019 12 31		2018 12 31			
1	341.81 4.07%	1	400.19 4.36%			
2	292.88 3.49%	2	380.32 4.15%			
3	265.86 3.17%	3	362.97 3.96%			
4	229.10 2.73%	4	273.38 2.98%			
5	219.54 2.61%	5	257.46 2.81%			
6	217.01 2.58%	6	207.34 2.26%			

7		214.29	2.55%	7		189.19	2.06%
8		211.36	2.52%	8		163.98	1.79%
9		196.11	2.34%	9		155.30	1.69%
10		185.22	2.21%	10		153.12	1.67%
		2,373.19	28.26%			2,543.24	27.72%

27.72% 28.26% 31.19% 18.51%

2

	2021	3	31	2020	12	31	2019	12	31	2018	12	31
	6,770.51		72.42%	4,840.44								

	2021 3 31		2020 12 31		2019 12 31		2018 12 31	
	840.78	8.99%	719.48	9.29%	486.39	9.17%	590.78	8.68%
	126.84	1.36%	168.13	2.17%	187.88	3.54%	192.26	2.82%
	9,348.74	100.00%	7,741.05	100.00%	5,305.38	100.00%	6,806.92	100.00%

	2021 3 31		2020 12 31		2019 12 31		2018 12 31	
	66.23	93.24%	66.23	93.24%	93.52	70.83%	59.06	66.62%
	0.41	0.58%	0.41	0.58%	13.87	10.50%	8.54	9.63%

- - -

2020

2021 3 31

2020

1	Wind	2	2018	2019	2020	=
*2/	+		2021	1-3		= *4/
	+					

1.51

	2020 12 31	2019 12 31	2018 12 31
	0.21%	0.34%	0.58%
	1.65%	1.06%	0.29%
	2.31%	2.90%	1.15%
	0.87%	0.90%	0.93%
	4.09%	3.17%	1.43%
	15.38%	2.13%	3.01%
	7.90%	5.63%	1.79%
	4.94%	2.73%	1.97%
	4.67%	2.36%	1.39%
	0.39%	0.92%	0.81%

2020

5,808.18

2018 12 31 2019 12 31 2020 12 31

1

2

99.87% 99.65%

98.37%

2

2

1

2

31 2020 12 31 2018 12 31 2019 12

3

1 2020 12 31 2020

2021 3 31

2

3

（本页无正文，为海南葫芦娃药业集团股份有限公司《〈关于请做好海南葫芦娃药业集团股份有限公司非公开发行股票发审委会议准备工作的函〉的回复》之签章页）

海南葫芦娃药业集团股份有限公司



2021 年 8 月 9 日

(本页无正文,为中信建投证券股份有限公司《〈关于请做好海南葫芦娃药业集团股份有限公司非公开发行股票发审委会议准备工作的函〉的回复》之签章页)

但非代表人

王健-王

王健-王



关于本次告知函回复报告的声明

本人作为海南葫芦娃药业集团股份有限公司保荐机构中信建投证券股份有限公司的董事长，现就本次告知函回复报告

内容的真实性，了解报告涉及问题的核查过程、本公司的内核和风险控制流程，确认本公司按照勤勉尽责原则履行核查程序，告知函回复报告不存在虚假记载、误导性陈述或者重大遗漏，并对上述文件的真实性、准确性、完整性

二、

三、



2021年9月27日